

PERFORMANCE CONTRACTING

Better Buildings for a Better World

Entegrity is a sustainability and energy services company specializing in the implementation of energy conservation and renewable energy projects. We are uniquely qualified to deliver innovative and sustainable solutions to optimize building performance.

AGING EQUIPMENT AND HIGH UTILITY COSTS?

Are you facing outdated equipment, increasing maintenance and energy costs, and limited budgets? Energy Savings Performance Contracting (ESPC) is a tool for paying for upgrades through the savings stream over time.

Energy Savings Performance Contracting (ESPC) is a legislated financing tool that allows public entities to use guaranteed energy and operational savings as revenue. The ESPC approach allows schools, universities, and state/local governments to fund comprehensive facility improvements on a revenue-neutral basis, simply by re-directing existing and operational waste in their budgets. With an annual growth of over 13%, the ESPC concept has emerged as a preferred alternative to design-bid-build procurement, with over \$7 billion invested by public entities in the U.S. each year.

BENEFITS OF ESPC

- **No Risk:** Contractual savings guarantee eliminates risk of revenue shortfall for public entity
- **Leverage:** Combining qualifying improvements such as lighting, water, HVAC, and building envelope improvements allows for comprehensive improvements
- **Revenue-Neutral:** Using ESPC requires no tax increase or request for additional appropriations
- **Stewardship:** ESPC projects typically save millions of taxpayer dollars over their lifetime
- **Comfort and Aesthetics:** High-efficiency equipment lasts longer, looks better, and provides more comfort to building occupants

QUICK FACTS

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We've completed projects in 42 states and the Cayman Islands.

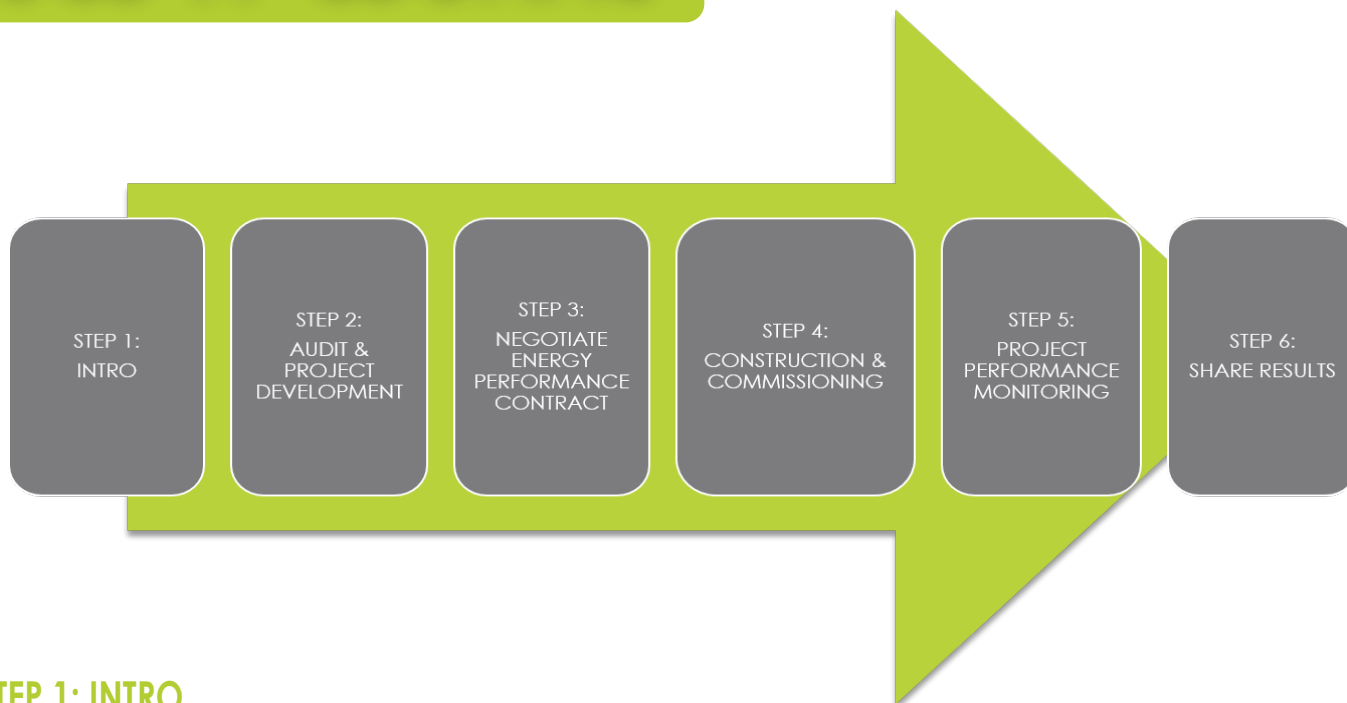
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We have 100 employees in locations throughout the U.S.

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We're headquartered in Little Rock, AR and have eight offices located across the country.

HOW IT WORKS



STEP 1: INTRO

If you're interested in using ESPC to address your facility needs, Entegrity will conduct a cost-free preliminary analysis to determine annual savings potential and identify possible facility improvement measures. This step includes a brief assessment of your facilities, along with a basic ranking of your facility(s) based on annual energy expense.

STEP 2: AUDIT AND PROJECT DEVELOPMENT

Once the preliminary analysis has confirmed the viability of an ESPC project for your facility(s), the next step is to formally advertise the project in accordance with procurement regulations in your state.

STEP 3: NEGOTIATE ENERGY PERFORMANCE CONTRACT

Entegrity will work with facility owners and finance providers to develop a contract and the financing. You may choose to combine capital, grants, or rebates into one package to stretch your dollars.

STEP 4: CONSTRUCTION AND COMMISSIONING

Entegrity will manage the construction process, and commission projects to ensure proper operations.

STEP 5: PROJECT PERFORMANCE MONITORING

Once construction is completed, the performance period begins. Entegrity will monitor and verify that the savings are occurring as expected. If there is any shortfall, Entegrity will write you a check!

STEP 6: SHARE RESULTS

Entegrity will work with you to develop a case study so you can share your success and lessons learned with your peers.

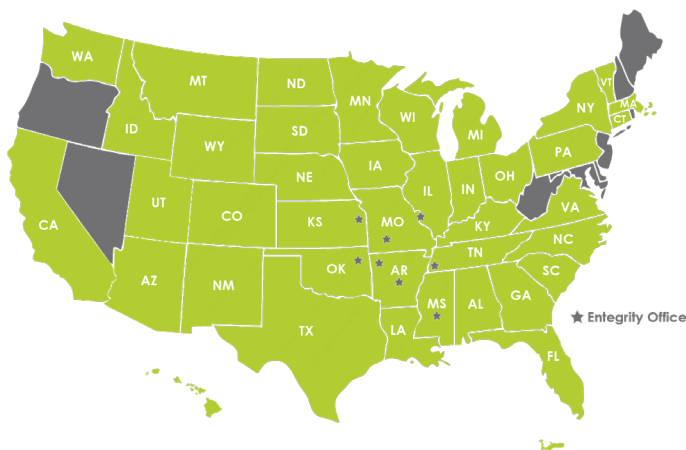
COMPANY INFORMATION

ABOUT US

We help our clients realize long-term energy savings by focusing on their needs: selecting the most cost-effective scope, contract structure and financing strategy available. Our comprehensive service package includes energy savings performance contracting, commissioning, energy modeling, building testing, lighting solutions, renewable energy, water conservation and sustainability consulting.

PARTNERSHIPS & AFFILIATIONS

We encourage our team to be well-versed and actively engaged in our industry. We're a proud member of the U.S. Green Building Council; National Association of Energy Service Companies; American Society of Heating, Refrigeration, and Air Conditioning Engineers; Association of Energy Engineers; Association of General Contractors; AABC Commissioning Group; Air Barrier Association of America; American Institute of Architects; American Water Works Association; Building Owners and Managers Association International; and we're an ENERGY STAR® partner.



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